




WHAT IT MEANS TO BE A DELTA CONTROLS PARTNER



Delta Controls has always referred to our distributors as “Partners.” We have done this for a specific reason.

The relationship between our distributors and Delta Controls is a long-term partnership. While it is not legally classified as a partnership as our Partner Agreement carefully explains, it is a collaboration which differentiates us in the marketplace.

We provide a wide array of support programs and services aimed at helping our Partners build their businesses. From industry leading technical support, the Partner Council, the Delta Controls Business Institute, our online training programs, cloud engineering, and more – we listen to your needs and do everything we can to help. That is why we refer to our relationship as “Partners.”

Delta Controls is proud to have you as a Delta Partner and we want you to be proud of your status as a Delta Partner. Together, we provide great products, strong local service and support backed by our “do it right” philosophy.