

A Delta Group Company

Dave Stephens • Product Strategy Manager October 29, 2019

New Product

- THINK. SENSE. SPEAK.
- ADVANCED SENSOR TECHNOLOGY AND TOTAL ROOM INTEGRATION

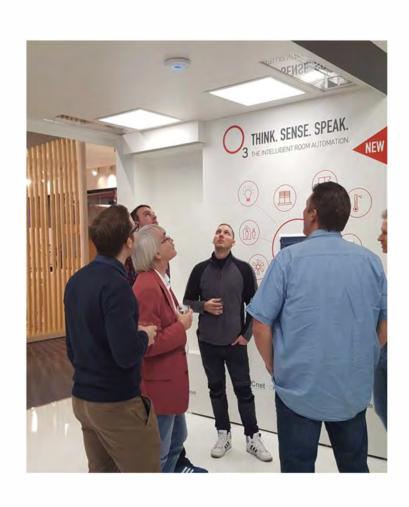




New Breakthrough Product

- LIKE A THERMOSTAT...BUT BETTER
- BREAKTHROUGH! SENSOR FUSION
- BREAKTHROUGH! EXPERIENCE
- CONNECT TO O₃ CPU
- CEILING MOUNT

New Product



Sensor Hub

What is it?

New Name NOT AN ACRONYM

- o THINK. SENSE. SPEAK.
- ADVANCED SENSOR TECHNOLOGY AND TOTAL ROOM INTEGRATION



Sense.



TEMPERATURE IR | THERMISTORS

Sense.



OCCUPANCY PIR | AUDIO | IR

Sense.

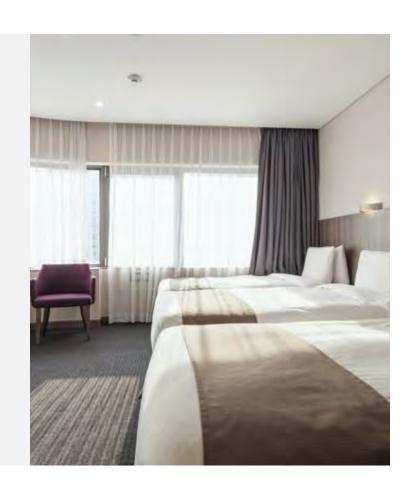


LIGHT COLOR LIGHT INTENSITY

Sense.

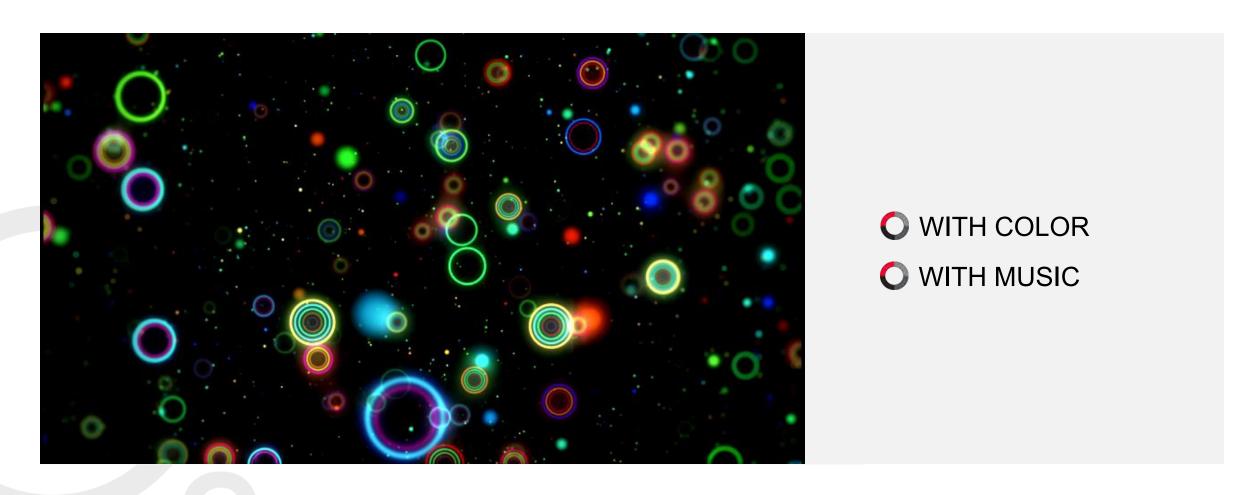


Sense.





Speak.



Think.



You shouldn't do things differently just because they're different. they need to be... better.

- TEMP SENSOR FUSION
- OCCUPANT SENSOR FUSION

- o O3 CONTROLLER
 - + O3 APP
 - + enteliWEB

Temp Sensor Fusion



O3 Sensor Hub Temperature Measurement

The O3 sensor hub uses an algorithm to monitor the temperature of a space at Overview approximately 1 m (3 ft) off the floor. This algorithm is possible due to the sensor hub's use of sensor fusion—combining many sensor readings together with machine learning techniques to model temperatures. This document will explain in more detail how the measurements work.

Temperature Down Here, Sensor Hub Up There?

The most common question is how is it possible to measure the temperature at occupant height when the sensor hub is mounted on the ceiling?

The answer is that the sensor hub is actually modelling the occupant height temperature based on the readings it gets from the three internal temperature sensors. Two of the sensors are traditional temperature sensors. They are directly measuring air temperature up at the ceiling. The third sensor is an infrared sensor, which measures a large area directly underneath the sensor hub. The IR sensor covers an area that is roughly the diameter of the mounted height. For example, if you mount the unit on a 2.4 m (8 ft) ceiling, the IR sensor covers roughly a 2.4 m diameter. At 3 m (10 ft), it's looking at 3 m utilize modelling

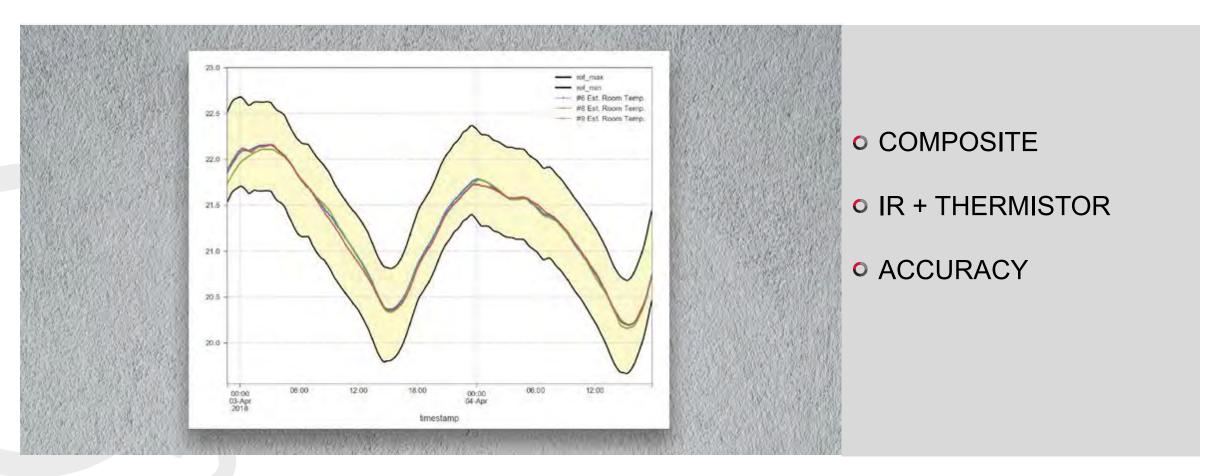
• 3 TEMP SENSORS

 COMBINES SENSOR READINGS TOGETHER WITH MACHINE LEARNING **TECHNIQUES TO MODEL**

MACHINE LEARNING

- KALMAN FILTERING
- MODELLED OVER TIME

Temp Sensor Fusion



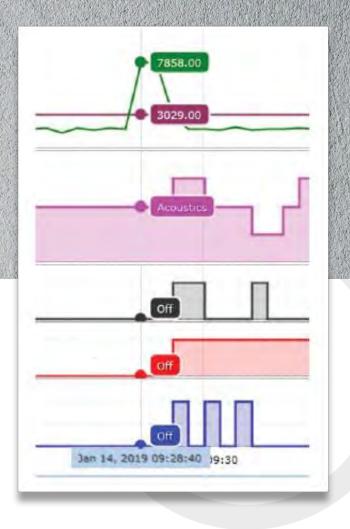
Occupancy Sensor Fusion

• 3 SENSORS

- PIR CHECK FOR MOTION
- MICROPHONE MEASURE NOISE
- IR HEAT SPIKES (I.E. PEOPLE)

MACHINE LEARNING

- ONLY PIR WILL TRIGGER OCCUPANCY
- SOUND ONLY CONSIDER AFTER OCCUPANCY TO LATCH IT ON
- AMBIENT NOISE FILTERED OUT

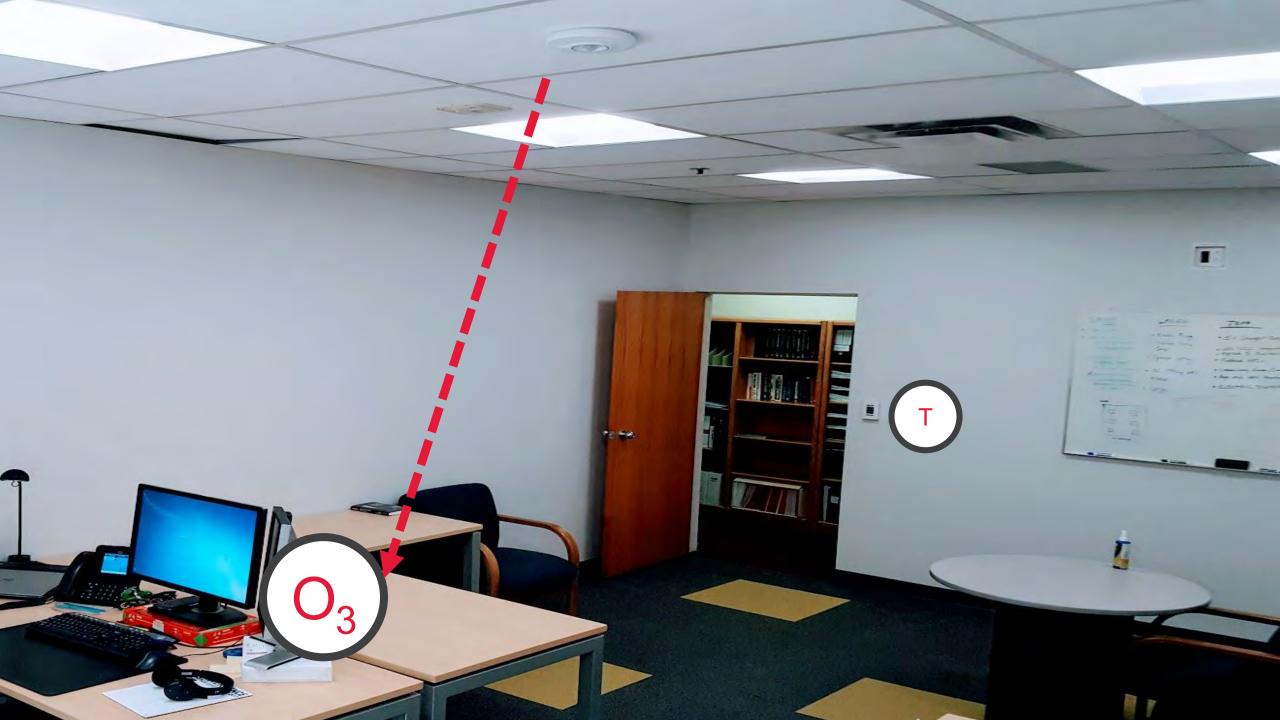






- CLOSER TO OCCUPANT
- INDIRECT SUNLIGHT
- RADIO ANTENNA
- EASY TO MOVE WALLS / EQUIPMENT
- WALL ACNE

- OCCUPANCY
- TAMPER AVOIDANCE
- OPEN OFFICE CUBICLES
- T-BAR vs WALL INSTALLATION



Wireless



- SENSING AND CONTROL DEVICES
- GREAT FOR RETROFIT
- WINDOW / DOOR CONTACTS



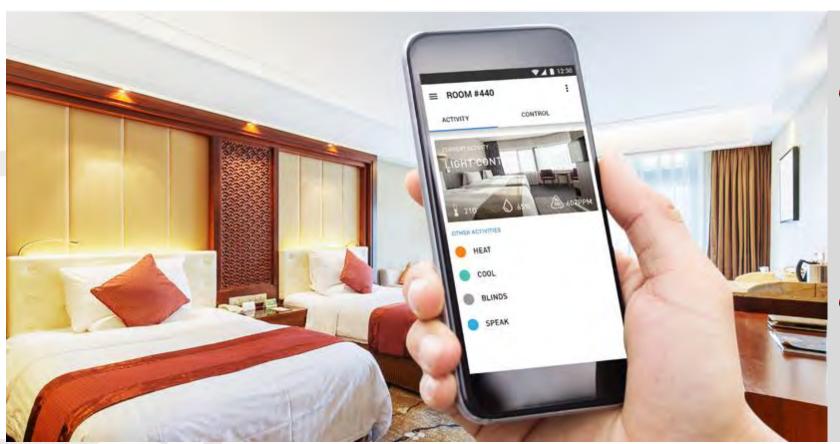
MORE ON THIS IN A MOMENT



IR BLASTER

- SENSING AND CONTROL DEVICES
- GREAT FOR RETROFIT
- WINDOW / DOOR CONTACTS

O_3 App



- ROOM LOCATION
 HUBS KNOW WHEN YOU'RE
 NEARBY
- EASY







• EXPERIENCE

ACTIVITY CONTROL

HUB FEEDBACK – LED RING,

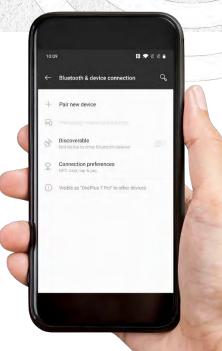
SOUND



New Experience







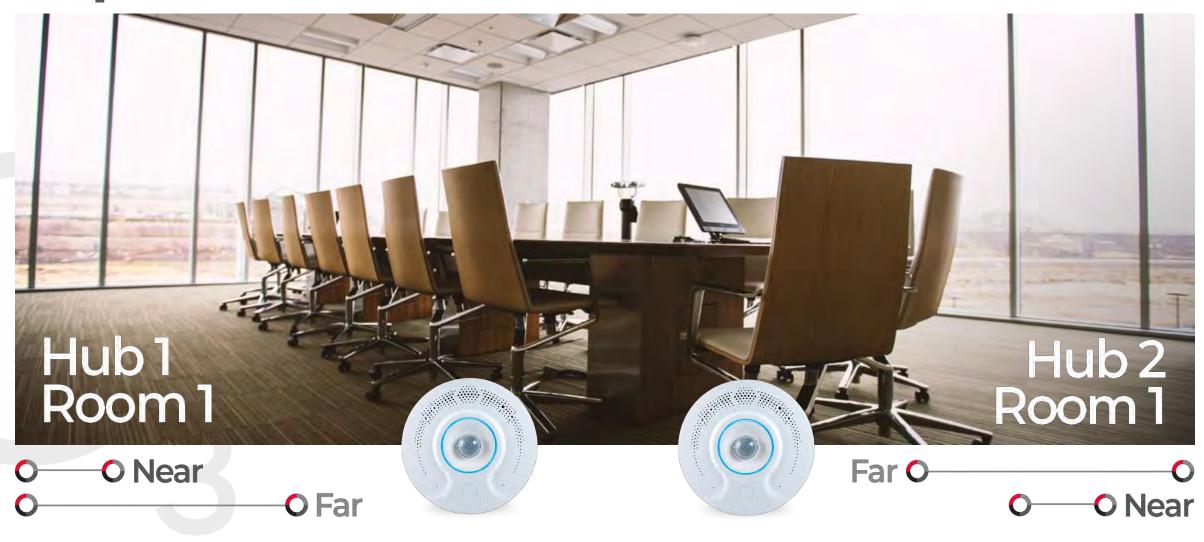
- BEACON BROADCASTS MESSAGES TO NEARBY DEVICES
- MOBILE DEVICES DISPLAY LOCATION-BASED MESSAGES

New Experience



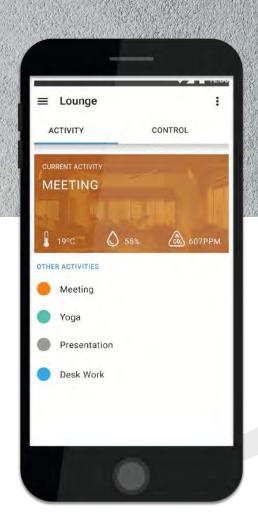
- BEACONS ARE ABOUT PROXIMITY
- CLOSEST ROOM IS LISTED ON TOP
- MULITPLE HUBS CAN
 BE BOUND TO ONE
 ROOM, FOR OPEN
 OFFICES

New Experience

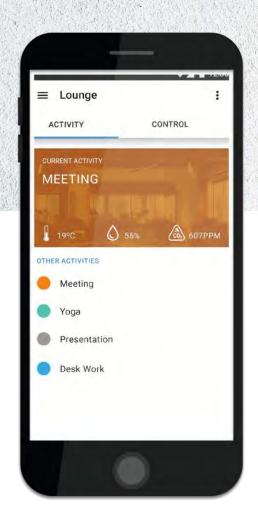


Activity Based Control

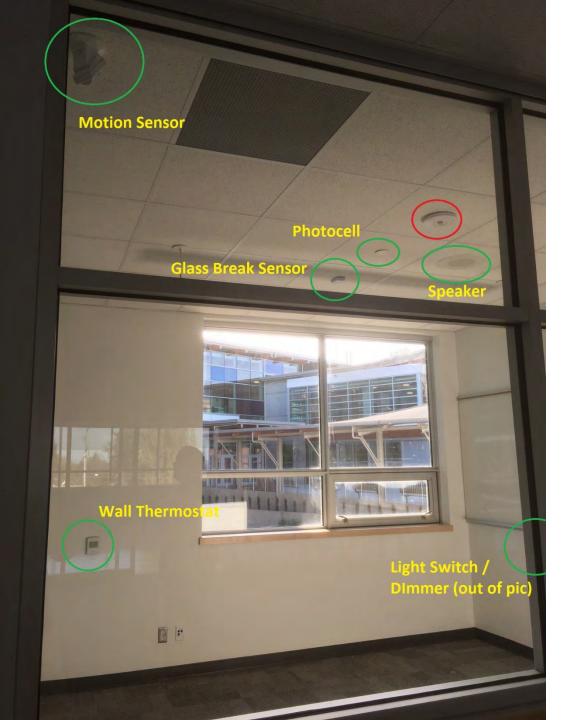
- ONE-TOUCH CONTROL LIGHT LEVEL, BLIND POSITION, TEMP SETPOINT
- CUSTOMIZED
 NOT "CANNED"
 PROGRAM CUSTOM ACTIVITIES
- RE-USABLE
 STORED IN EWEB
 CREATE ONCE USE IN MULTIPLE ROOMS



Take Control



- EXPLICIT CONTROL LIGHT LEVEL, BLIND POSITION, TEMP SETPOINT
- ROOM SPACIFIC
 ONLY EQUIPMENT IN ROOM IS DISPLAYED
- OCCUPANT RULE PERMISSIONS IN EWEB



Target Room

SCHOOL: COULD REPLACE 6 DEVICES WITH ONE O3 HUB

Most Advanced Device in a Room

Think.

- Sensor Fusion
- Instant Occupancy
- Activity Based Control
- Programmable O3 CPU

Sense.

- IR + Thermistor
- PIR + Sound
- Light Intensity + Color
- Humidity
- Enocean
- One Sensor HVAC,
- Lighting, Access

Speak.

- Play Sounds
- Color Ring
- Mobile App

Benefits for Everyone

Partner Cost.

- Multi-sensor cluster
- Installation in ceiling
- Twist-in mounting plate
- Free to move office walls, equipment, etc

Experience.

- Control temperature at occupant location
- Bluetooth beacon
- Mobile app
- Trust light & sound interaction
- No wall acne

Owner Savings.

- Energy Instant occupancy
- Energy Indirect light sensing (daylighting)
- Tamper avoidance
- Free to move office walls, equipment, etc