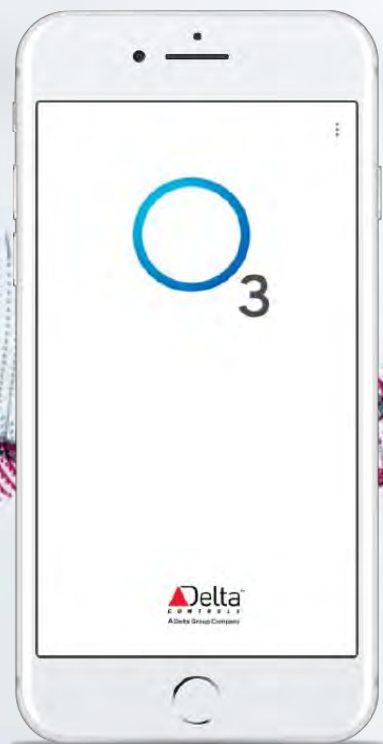


O₃ App

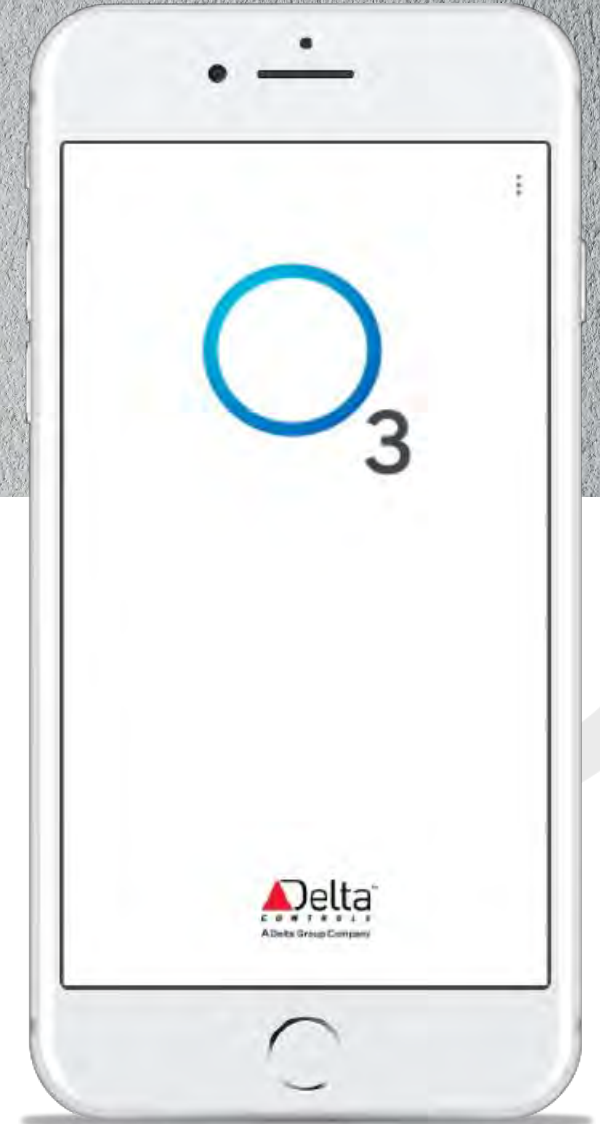


Dave Stephen • Product Strategy Manager
November 7, 2019



Why?

- ENGAGE OCCUPANTS
- FOCUS ON USER EXPERIENCE (UX)
- MORE DATA
- BE DIFFERENT



Wall Acne



REPLACE (OR AUGMENT) THE THERMOSTAT WITH THE USER'S DEVICE



MEETING ROOM

| | |
|-----------------------|---------|
| Activity | Meeting |
| Set Point | 21°C |
| CO ₂ Level | 1300ppm |
| Top Lighting | 60% |
| Shades | Auto |
| Music Level | 40 dB |
| Sound Level | 65dB |
| TV | Mode 1 |

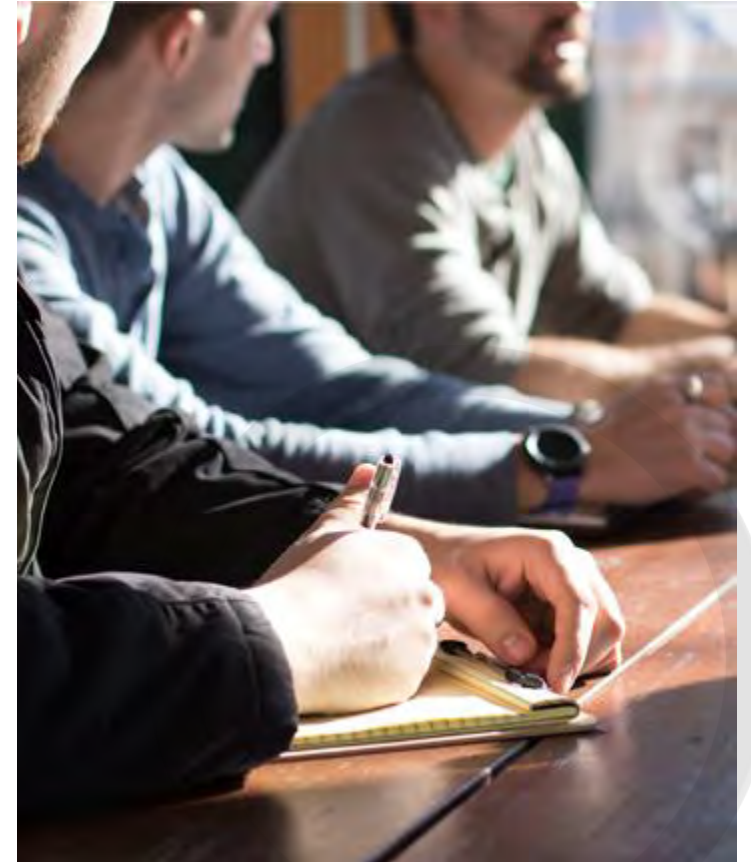
Occupants Why?



- ROOM DETECTION
- ACTIVITY BASED CONTROL
- ENGAGED – PROVIDE FEEDBACK
- DIRECT CONTROL
- COOL FACTOR – MY BUILDING HAS AN APP

Partners Why?

- PROVIDE BETTER OCCUPANT EXPERIENCE
- UNIQUE SELL

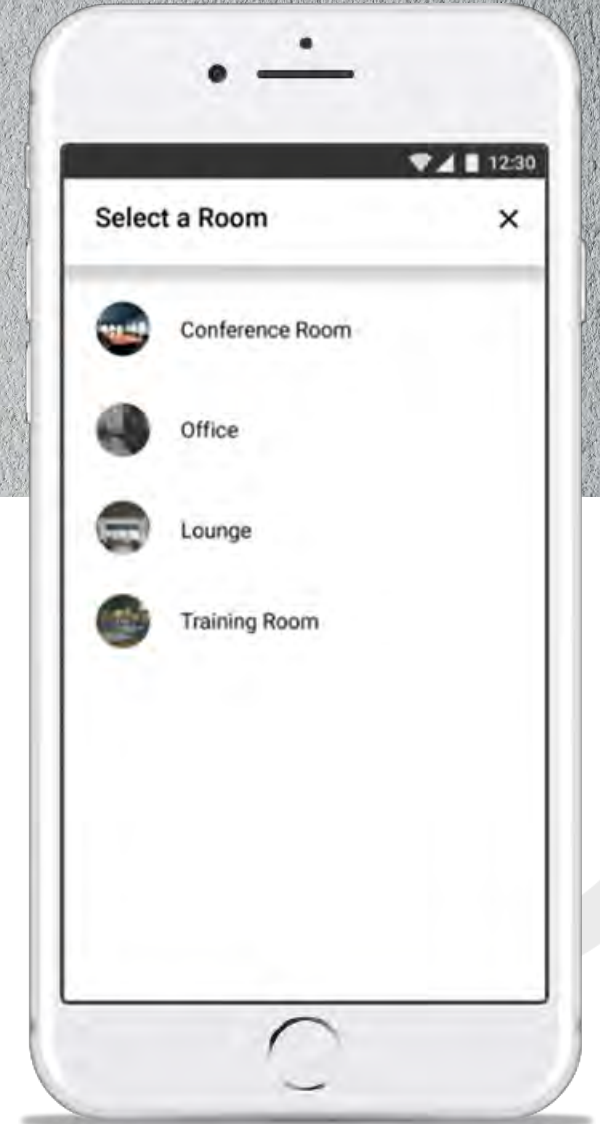


Delta-Why?

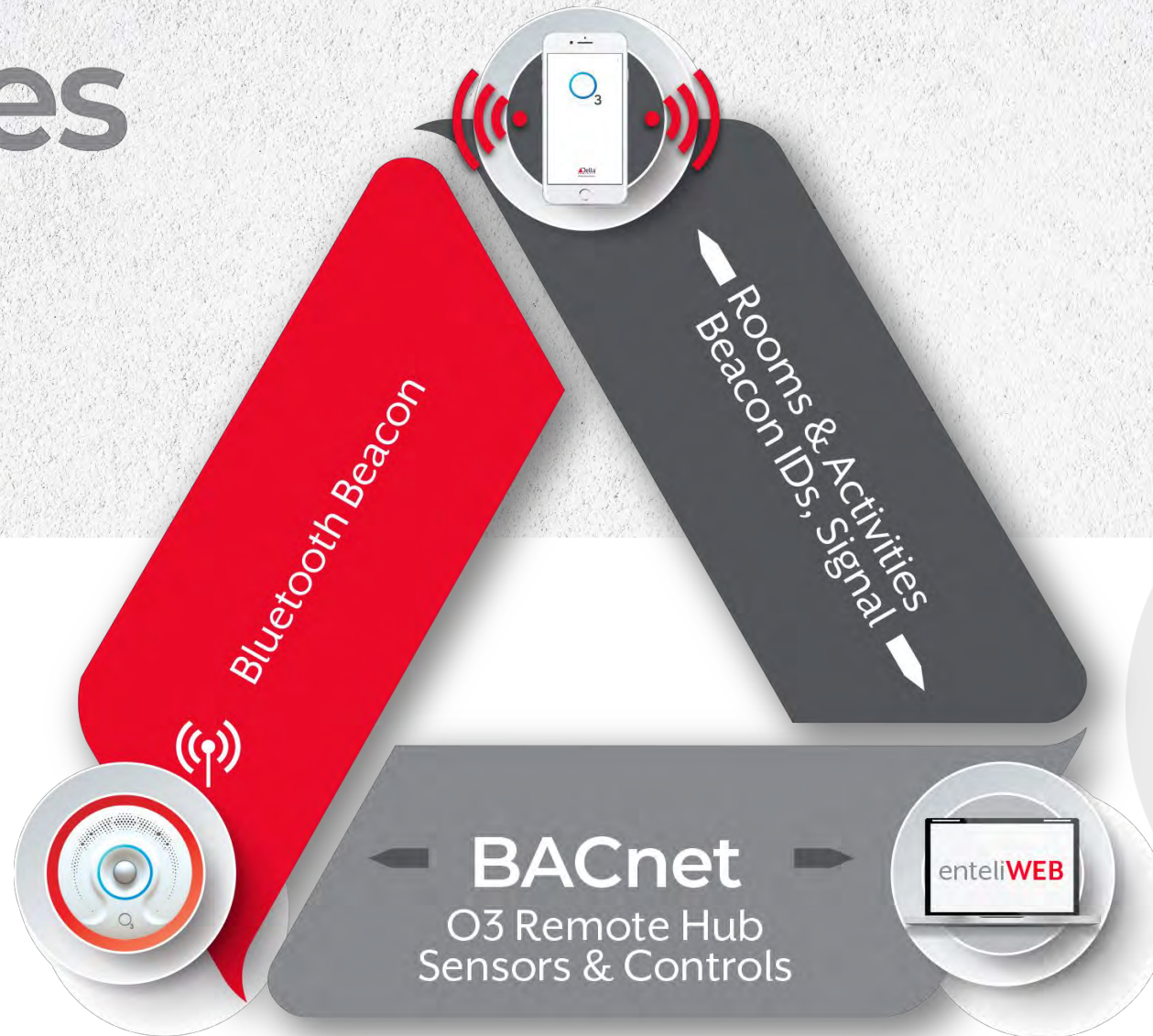


- ANOTHER UNIQUE FEATURE SET OF O3 FAMILY
- O3 HUB – NOT THAT STAT I IGNORE ON THE WALL
- STEPPING STONES

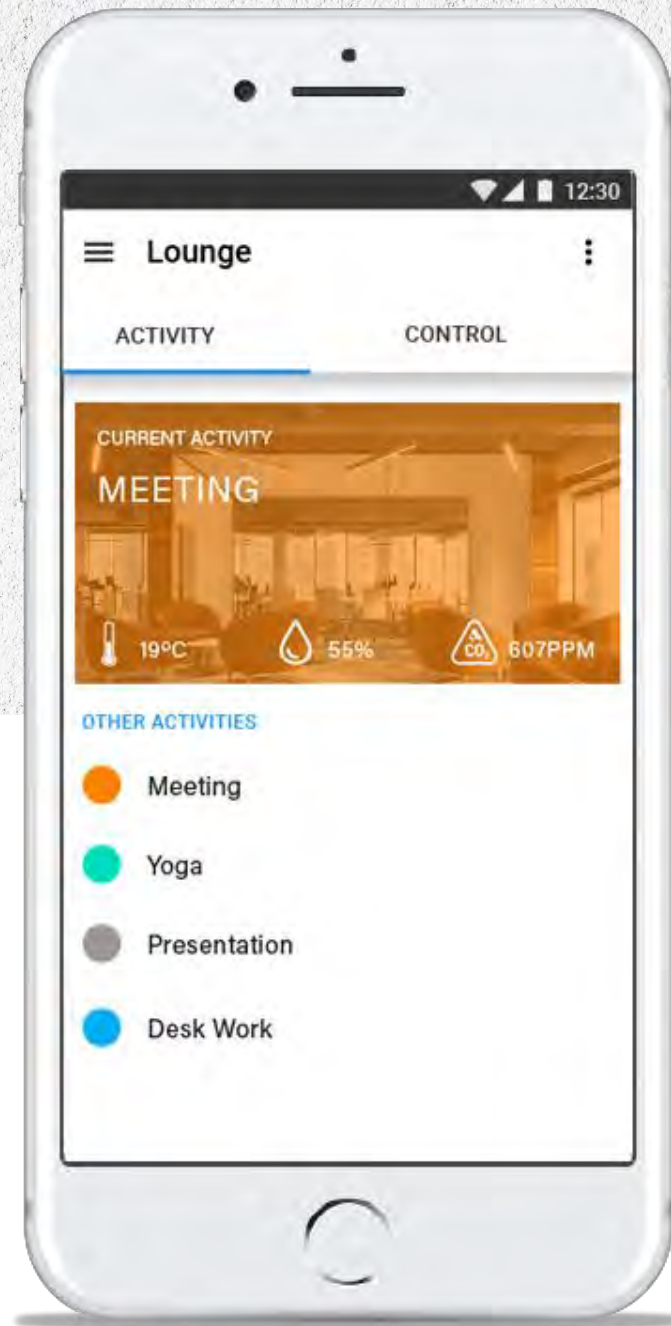
Location Detection



Room Activities



Room Activities



Room Activities

Meeting



22



On
80%



50%

Presentation



20



Off
0%



0%

Quiet Time

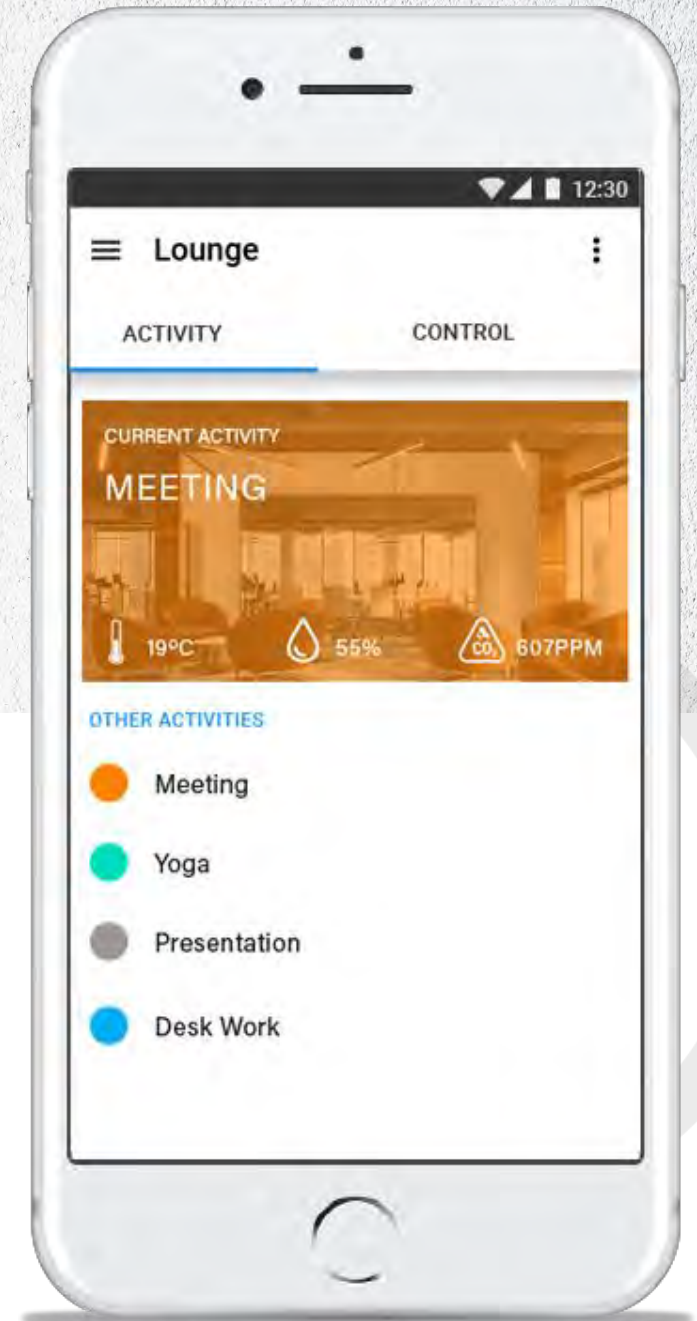
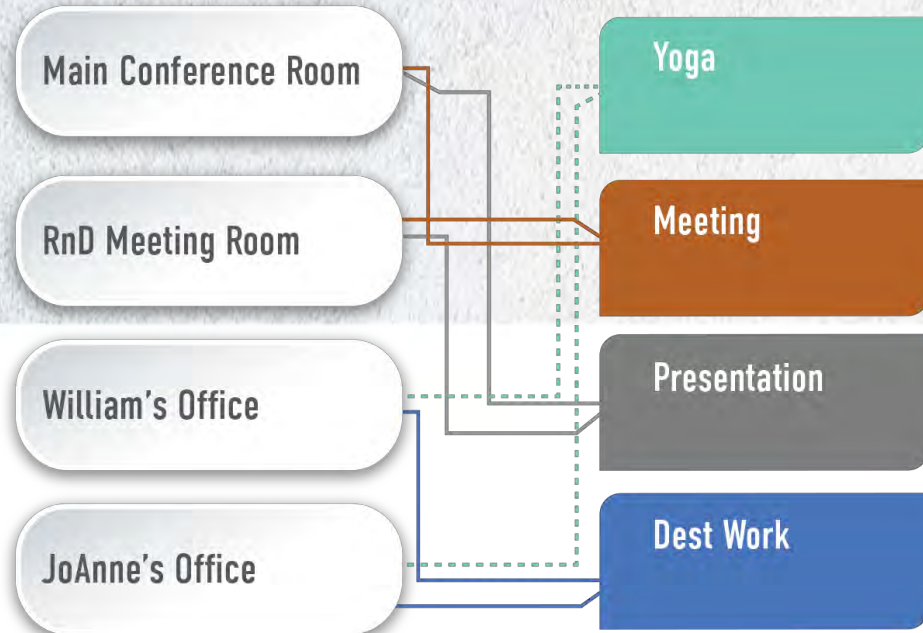


60%



0%

Room Activities

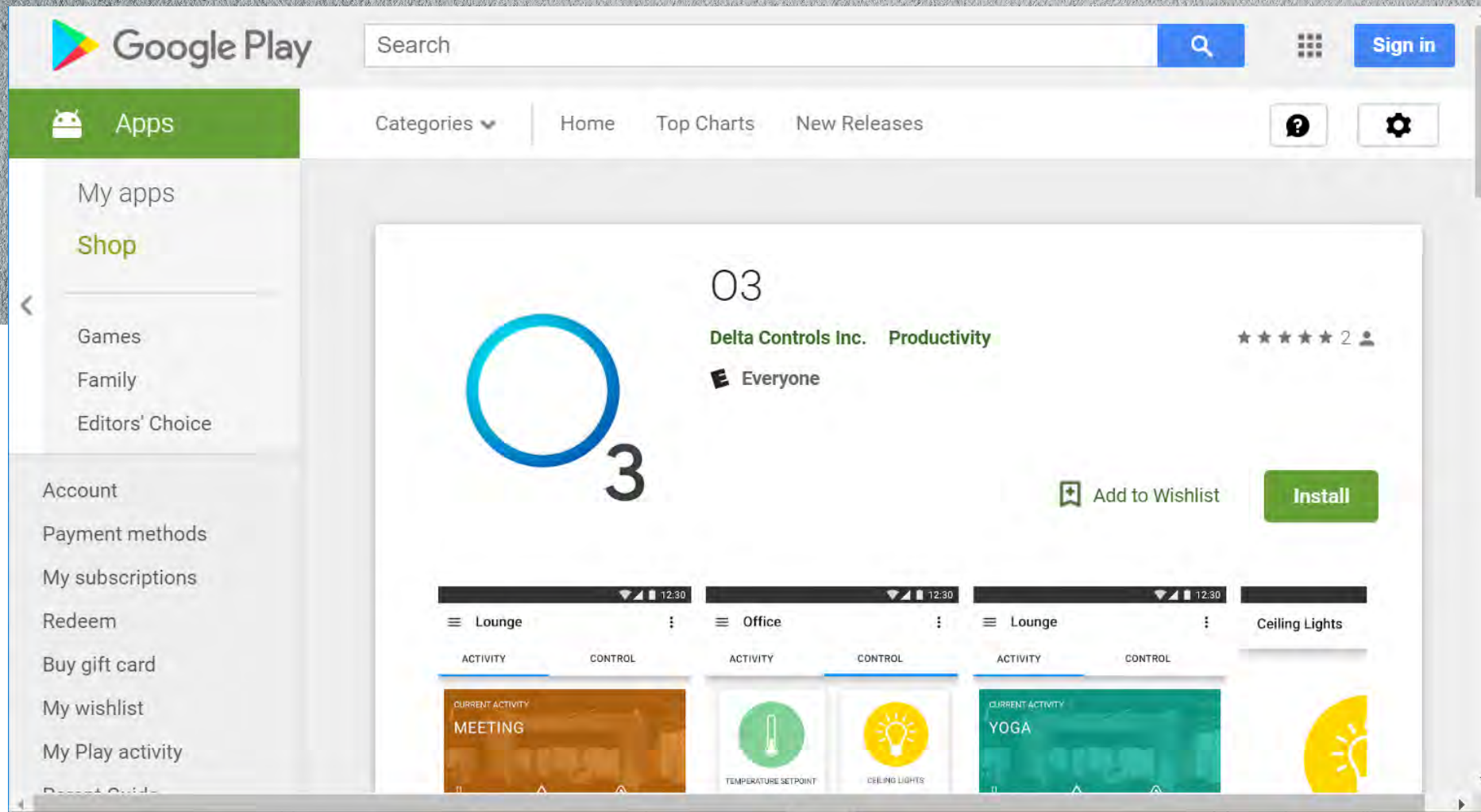




Room Controls



Platforms



3

DEMO TIME!

