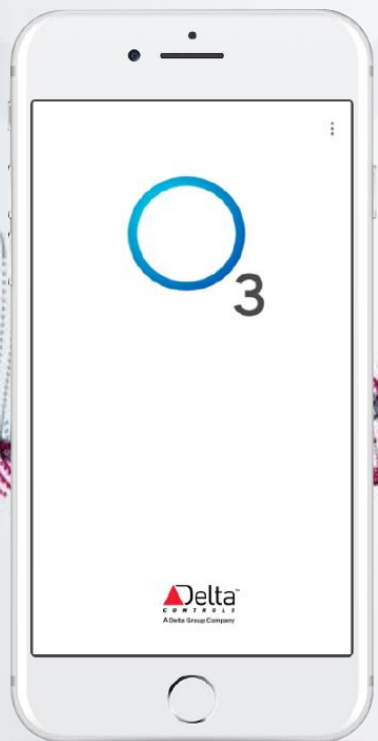


# O<sub>3</sub> App



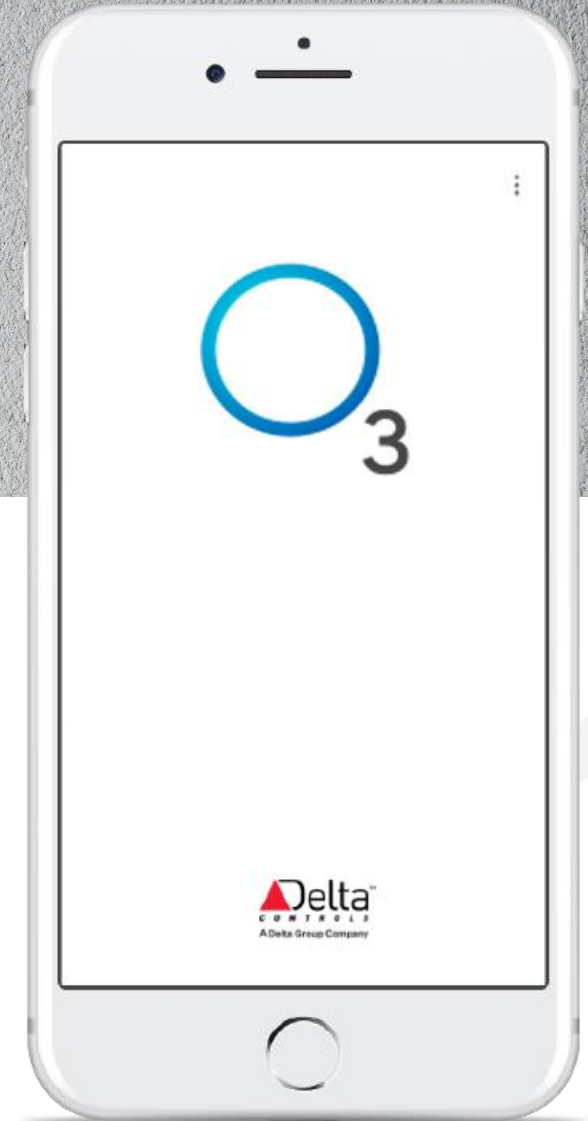
Dave Stephen • Product Strategy Manager  
November 7, 2019

  
Delta  
CONTROLS  
A Delta Group Company



# Why?

- ENGAGE OCCUPANTS
- FOCUS ON USER EXPERIENCE (UX)
- MORE DATA
- BE DIFFERENT





# Wall Acne



REPLACE (OR AUGMENT) THE THERMOSTAT WITH THE USER'S DEVICE





## MEETING ROOM

Activity	Meeting
Set Point	21°C
CO <sub>2</sub> Level	1300ppm
Top Lighting	60%
Shades	Auto
Music Level	40 dB
Sound Level	65dB
TV	Mode 1



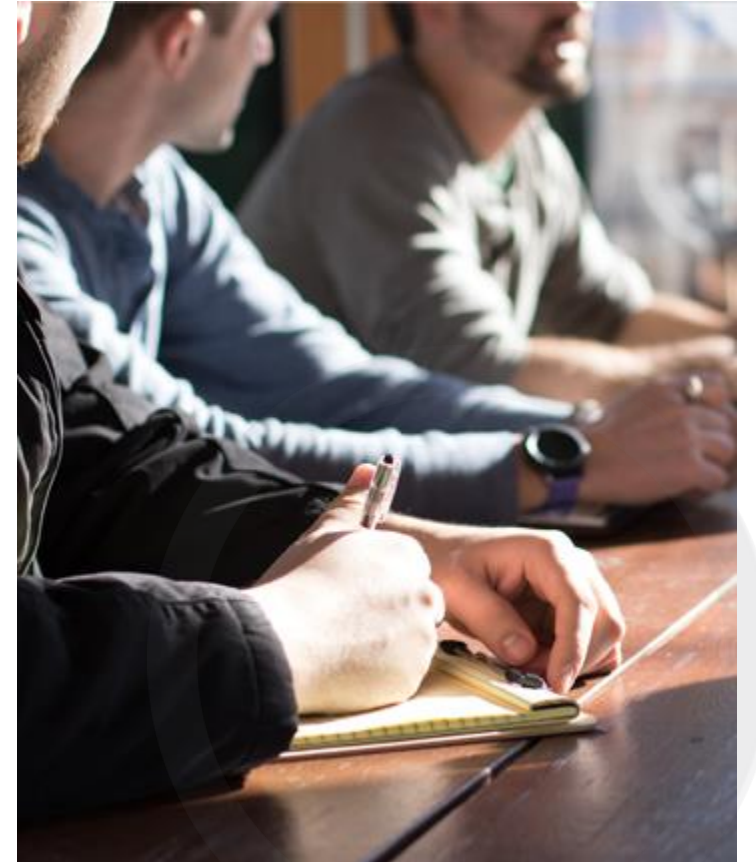
# Occupants Why?



- ROOM DETECTION
- ACTIVITY BASED CONTROL
- ENGAGED – PROVIDE FEEDBACK
- DIRECT CONTROL
- COOL FACTOR – MY BUILDING HAS AN APP

# Partners Why?

- PROVIDE BETTER OCCUPANT EXPERIENCE
- UNIQUE SELL



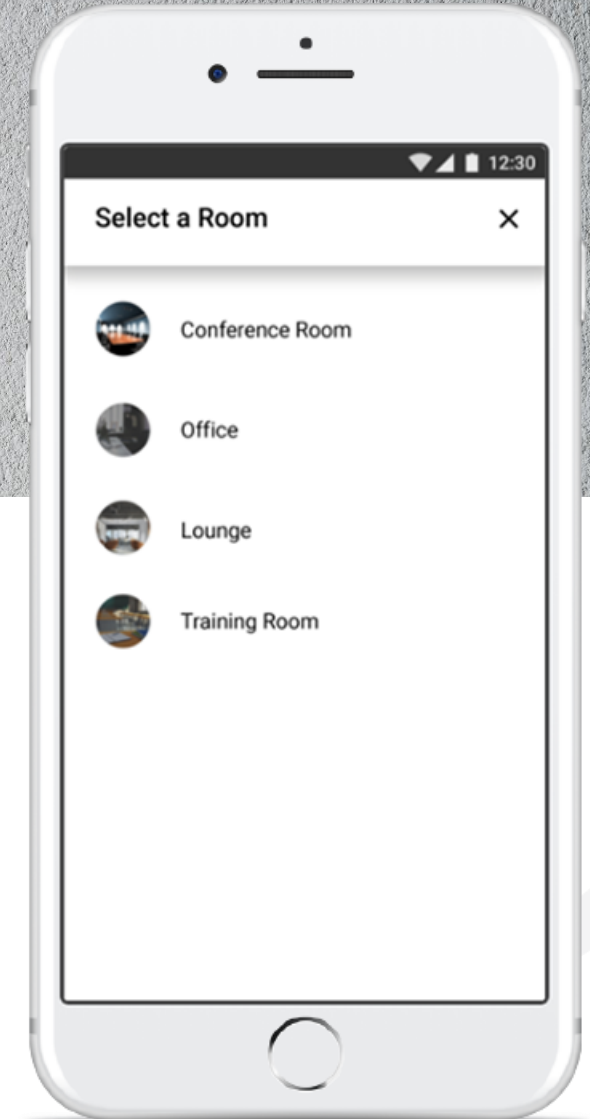
# Delta-Why?



- ANOTHER UNIQUE FEATURE SET OF O3 FAMILY
- O3 HUB – NOT THAT STAT I IGNORE ON THE WALL
- STEPPING STONES

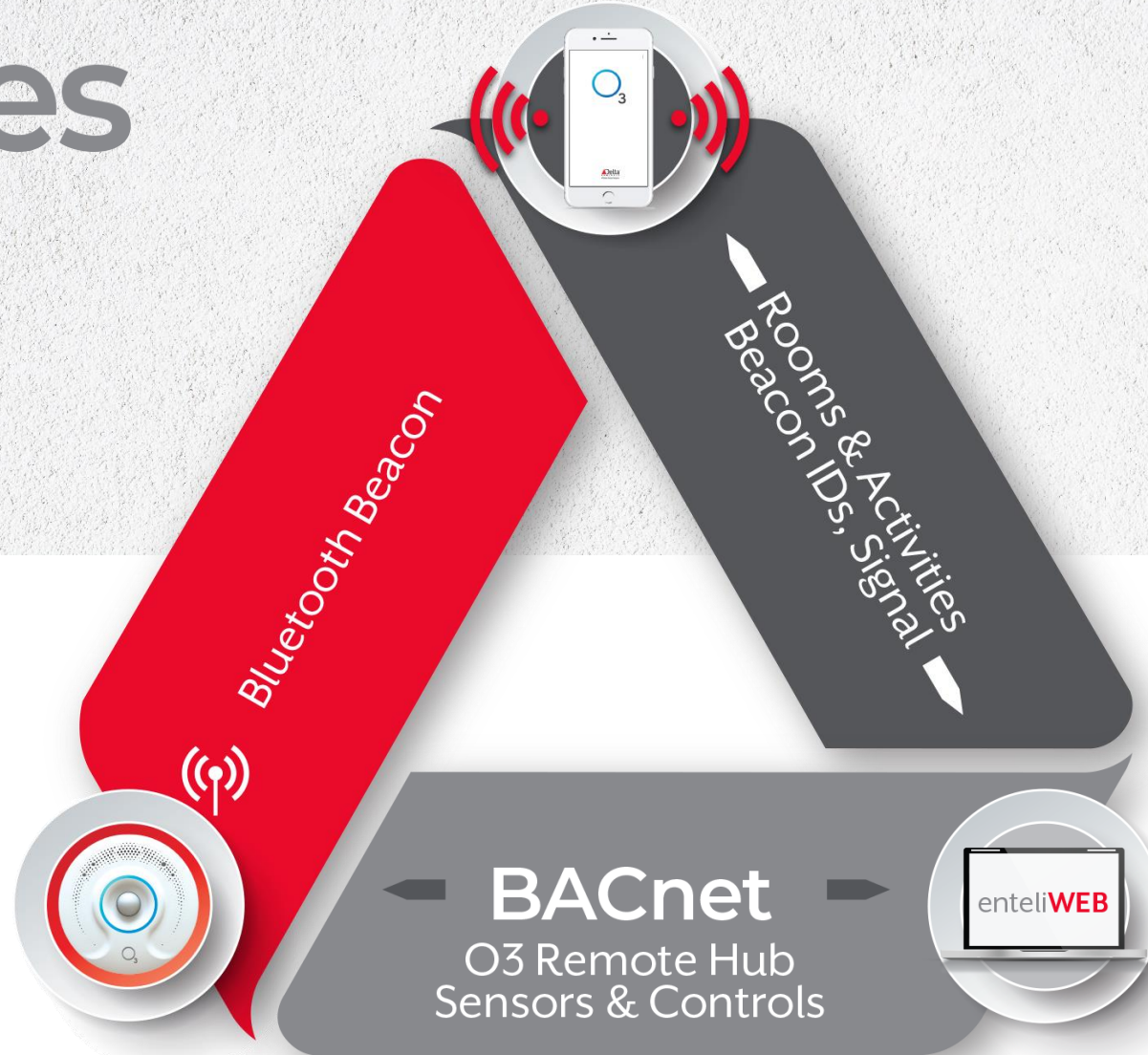


# Location Detection



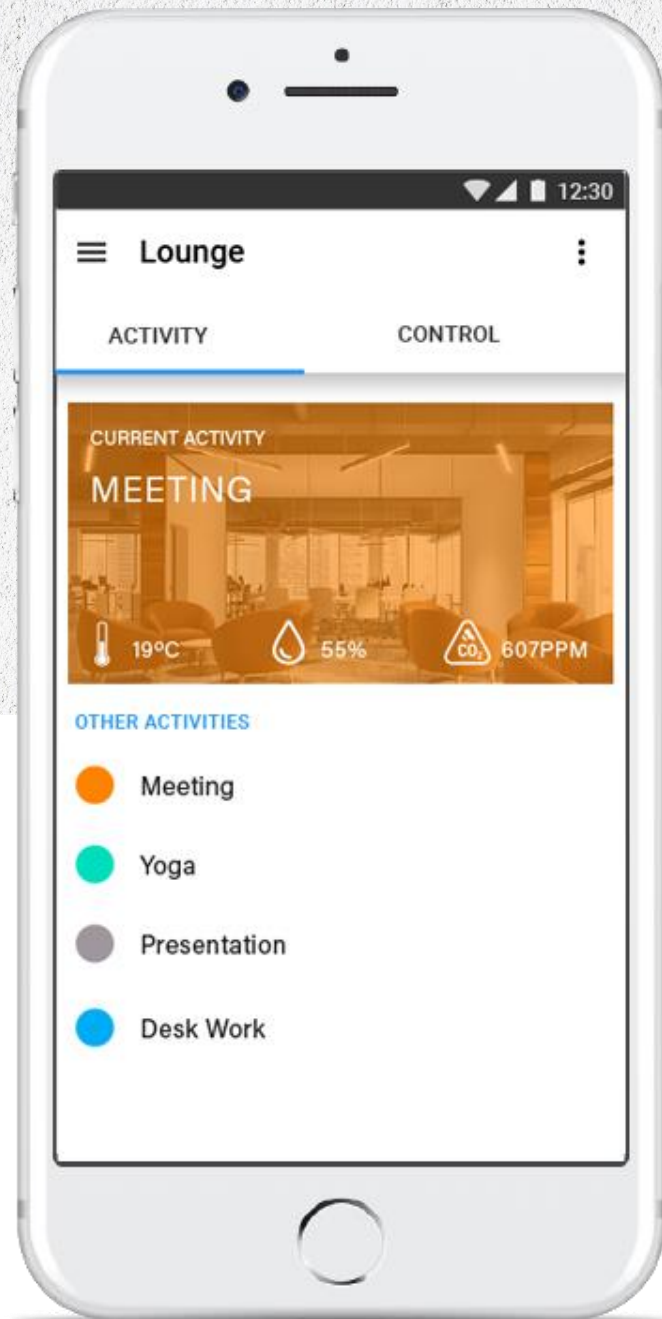


# Room Activities





# Room Activities





# Room Activities

## Meeting



22



On  
80%



50%

## Presentation



20



Off  
0%



0%

## Quiet Time



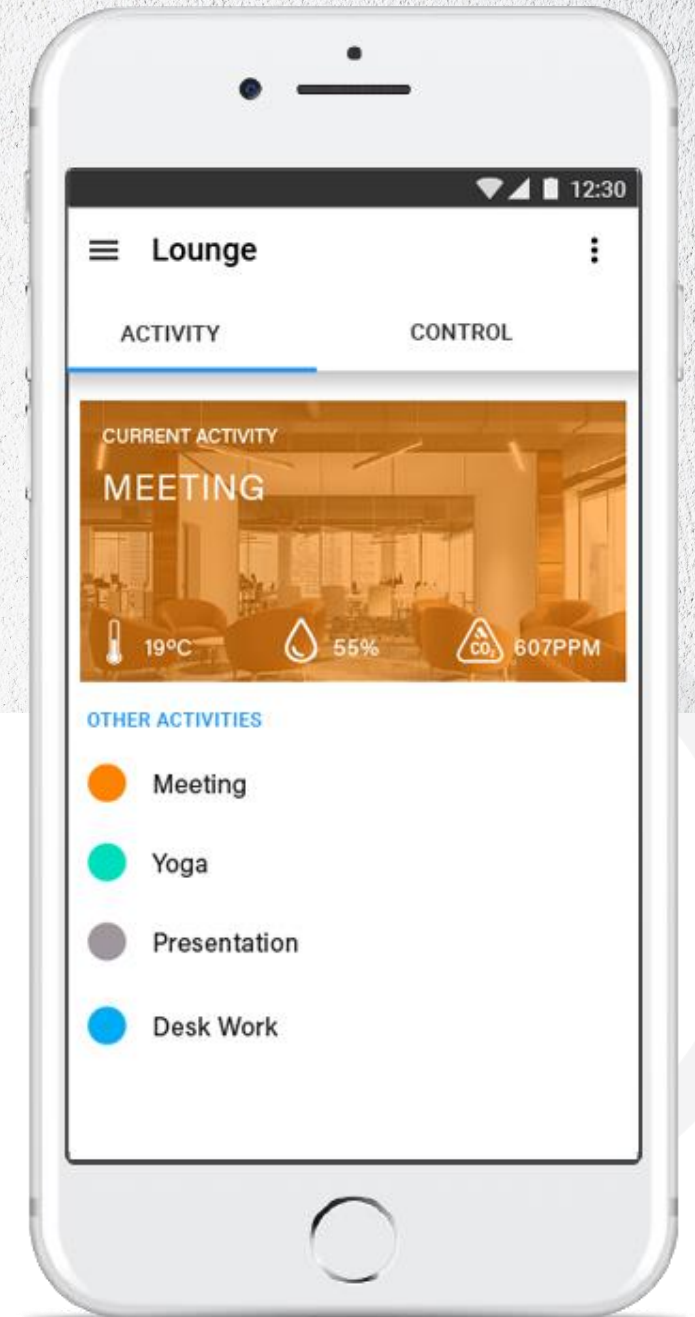
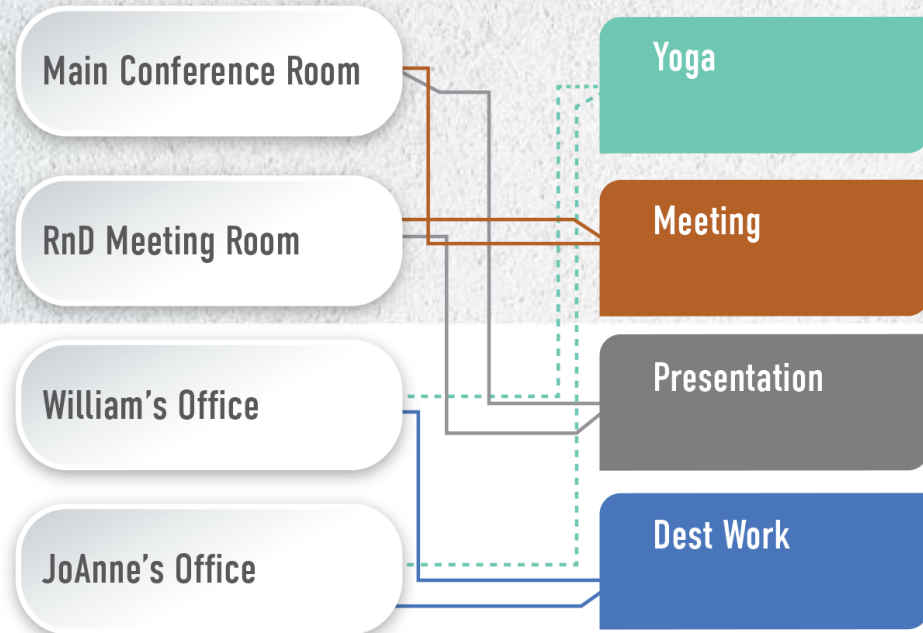
60%



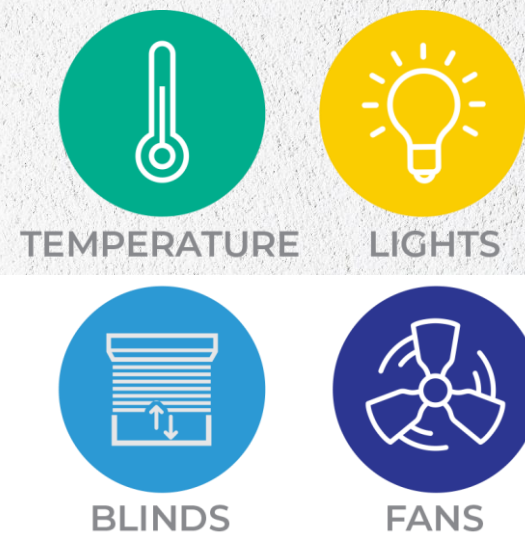
0%



# Room Activities

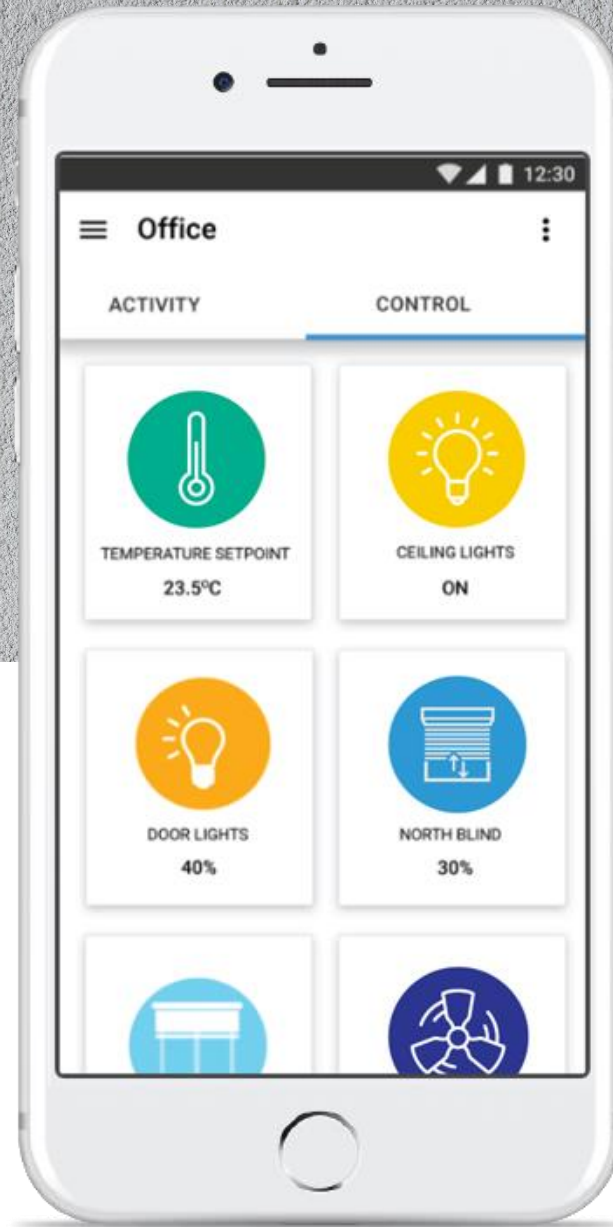






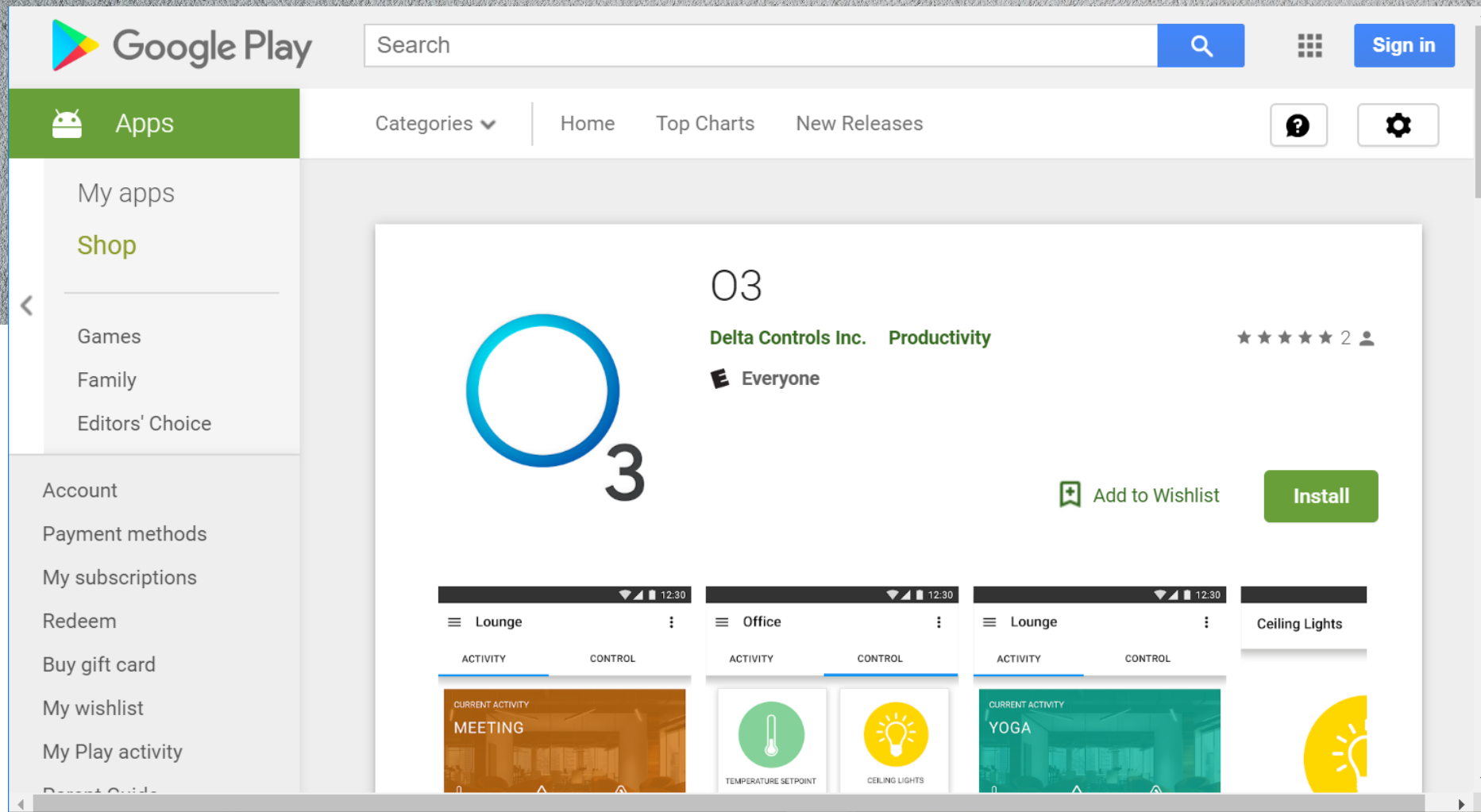


# Room Controls





# Platforms





**DEMO TIME!**