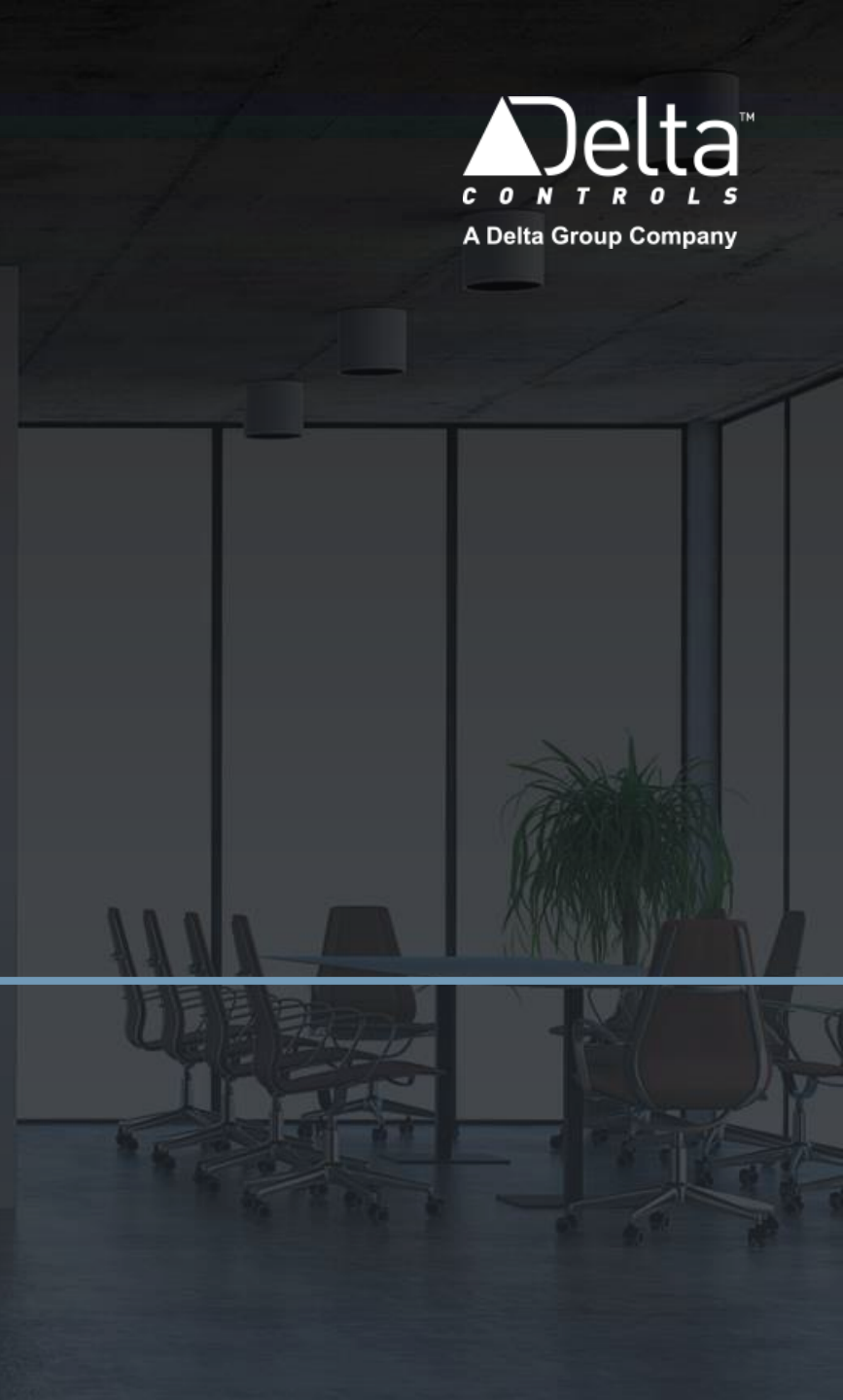




EQUIP

THIRD PARTY PRODUCTS BUSINESS OF DELTA CONTROLS

Dorota Belkowska-Woloczko, Ph.D.
Product Solutions Manager, EQUIP Enterprise Lead



Who We Are

Customer
Service

Application
Engineering



Product
& Account
Management

EQUIP

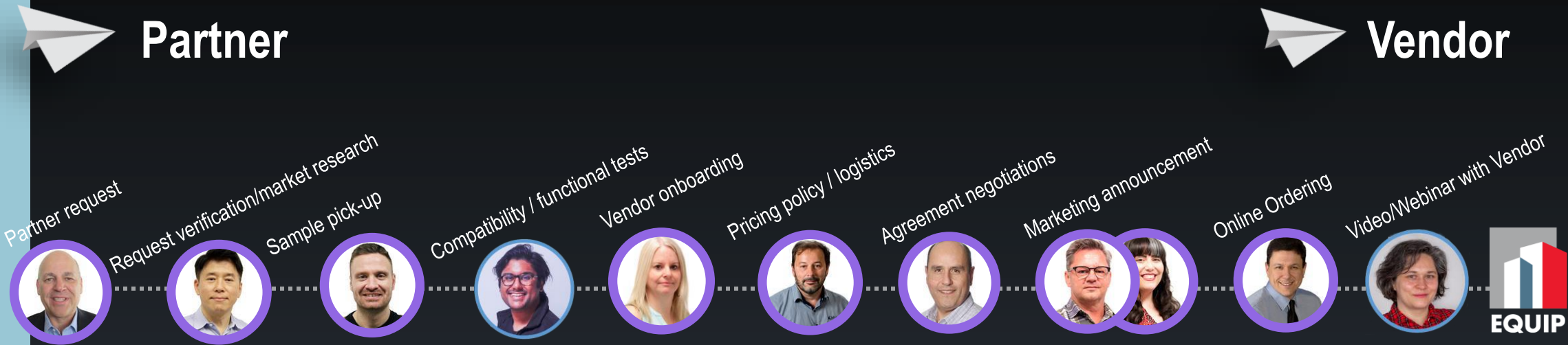


What We Do



- Broaden and complement Delta Controls product portfolio, adding convenience of a one-stop shop.
- Create an expert and business environment with strategic, long-term relationships between Delta Controls and EQUIP Vendors.
- Generate new opportunities for our Customers and support their growth.

VENDOR ONBOARDING PROCESS

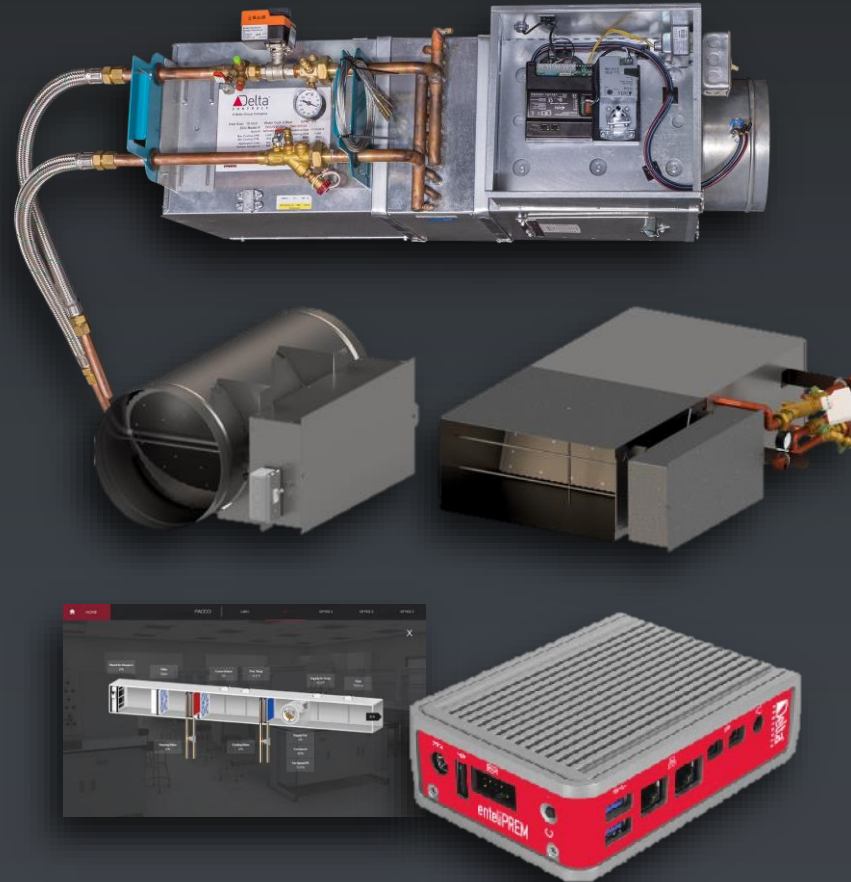


We gather products requests, search, choose, test, configure, integrate, value, price, add know-how, and as a result, we equip our Customers

Field Devices



Product Solutions



Pre-linked wireless devices



Software drivers
Integration tools





Field Devices | LINE CARD



Documentation



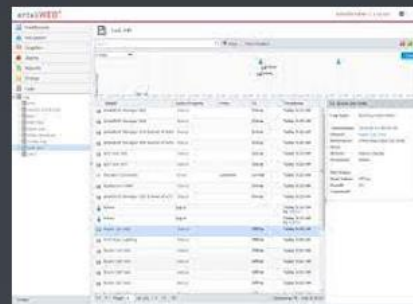
Brochures



Application info

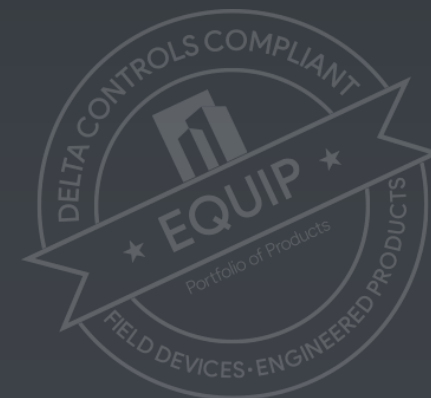
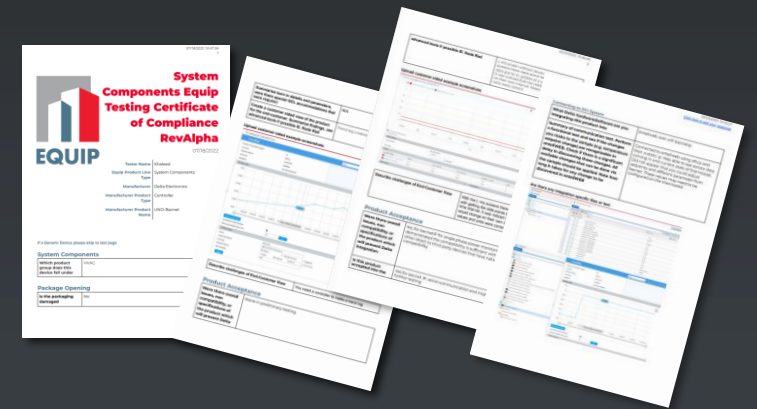


Guidebooks



Integration docs

Compliance Test Reports





Updates and Know-How



Newsletter

Videos & Webinars

INTRODUCING
STid PARTNERSHIP WITH NEW CREDENTIAL READER AND VIRTUAL CREDENTIAL OPTIONS
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!

REGISTER FOR THE WEBINAR BELOW

EQUIP

WE ARE ALL STOCKED UP!

NEW

BACNET INDOOR AIR QUALITY MONITOR
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!

NEW

GREYSTONE ENERGY SYSTEMS INC
PARTICULATE MATTER SENSORS
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!

EQUIP

Delta Controls Terminal Units Available via EQUIP

Anemostat

NEW

ESPEN TECHNOLOGY
LED RETROFIT KITS
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!

ESPEN TECHNOLOGY FIELD DEVICES WEBINAR
 JUNE 23, 2021
 8 AM PDT



Delta Controls

FIELD DEVICES WEBINARS

STARTING WEDNESDAY FEB 13, 2019
 8:00 AM - 9:00 AM PST | 11:00 AM - 12:00 AM EST

Delta Controls

INTERNAL SALES WEBINAR

Light Commercial Business Opportunities

Delta Controls Announcing Field Devices Online Webinar

BIPOLAR IONIZATION IONIZATION BARS
 Presenter: Lari Kalyan, National Sales Manager
 HVAC Manufacturing & Technology
 FEB 17TH 8AM-9:30 AM PST



Delta Controls

ANNOUNCING ONLINE WEBINAR

(ACI) AUTOMATION COMPONENTS INC SOLUTIONS FOR CRITICAL APPLICATIONS
 PRESENTED BY ACI'S NATIONAL SALES ENGINEER BRANT KASBOHM
 MAY 6TH, 8AM-9AM PST





Thank you!

equip@deltaccontrols.com