



EQUIP

THIRD PARTY PRODUCTS BUSINESS OF DELTA CONTROLS

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Product Solutions Manager, EQUIP Enterprise Lead

Who We Are

Customer
Service

Application
Engineering



Product
& Account
Management

EQUIP

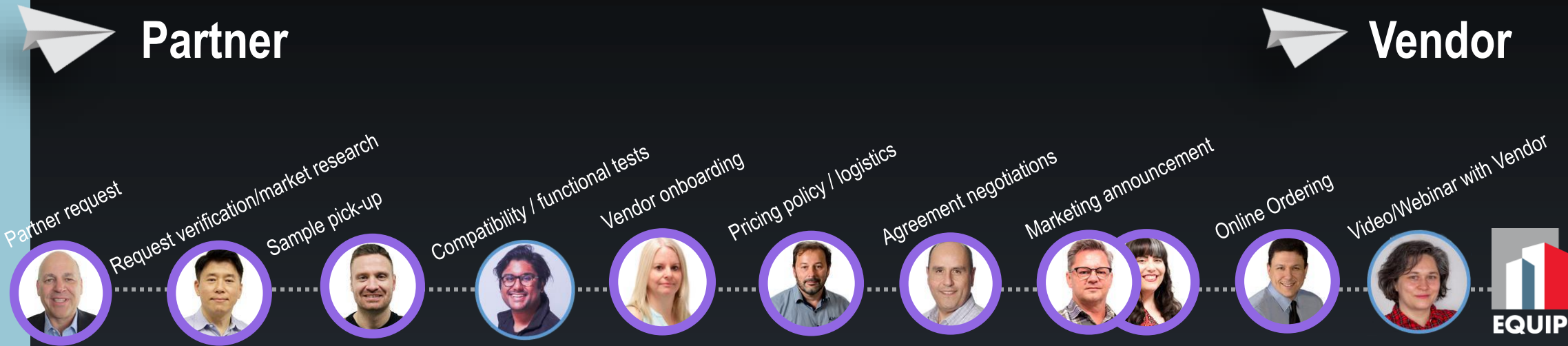


What We Do



- Broaden and complement Delta Controls product portfolio, adding convenience of a one-stop shop.
- Create an expert and business environment with strategic, long-term relationships between Delta Controls and EQUIP Vendors.
- Generate new opportunities for our Customers and support their growth.

VENDOR ONBOARDING PROCESS

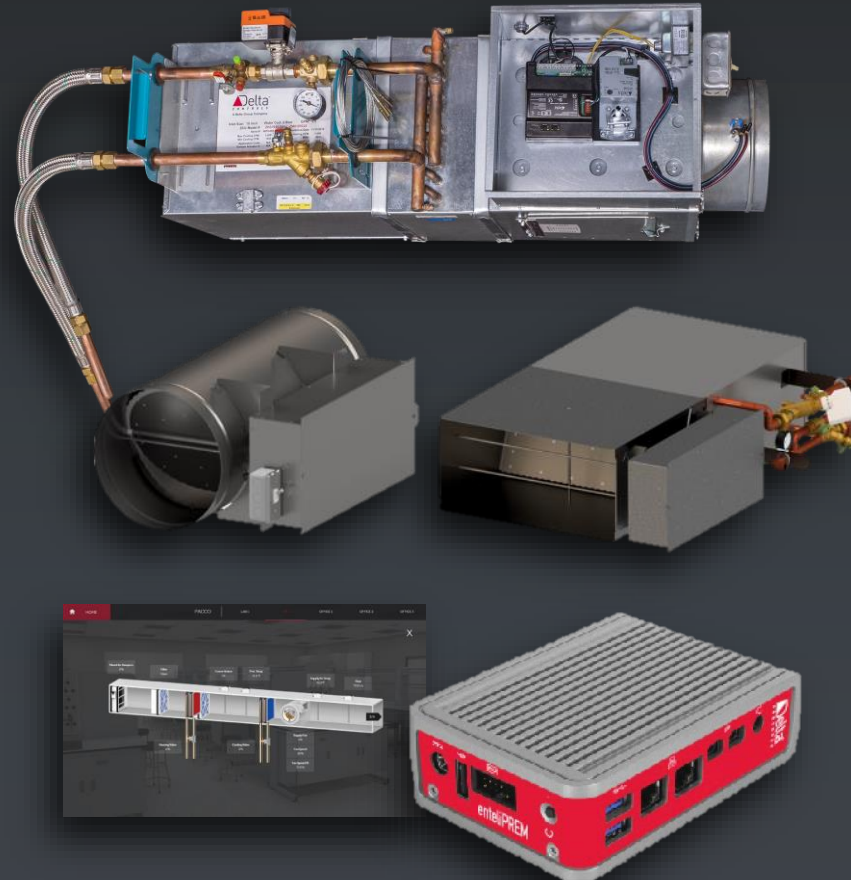


We gather products requests, search, choose, test, configure, integrate, value, price, add know-how, and as a result, we equip our Customers

Field Devices



Product Solutions



Pre-linked wireless devices



Software drivers
Integration tools





Field Devices | LINE CARD



Documentation



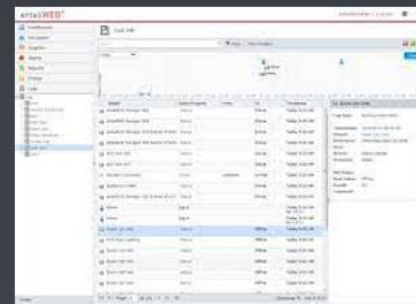
Brochures



Application info

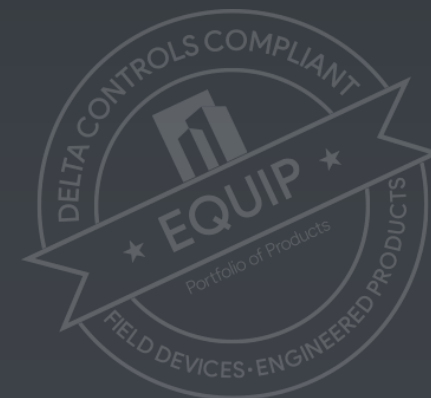
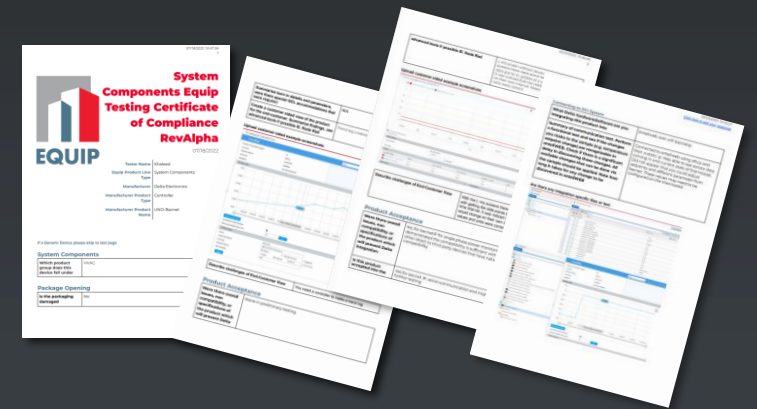


Guidebooks



Integration docs

Compliance Test Reports





Updates and Know-How



Newsletter

Webinars

INTRODUCING
STid PARTNERSHIP WITH NEW CREDENTIAL READER AND VIRTUAL CREDENTIAL OPTIONS
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!



REGISTER FOR THE WEBINAR BELOW




EQUIP
 WE ARE ALL STOCKED UP!

NEW




BACNET INDOOR AIR QUALITY MONITOR
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!



NEW



GREYSTONE ENERGY SYSTEMS INC.
PARTICULATE MATTER SENSORS
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!

EQUIP
Delta Controls Terminal Units Available via EQUIP
Anemostat

NEW



ESPEN TECHNOLOGY
LED RETROFIT KITS
 A NEW ADDITION TO OUR FIELD DEVICES PORTFOLIO!

ESPEN TECHNOLOGY FIELD DEVICES WEBINAR
JUNE 23, 2021 8 AM PDT




Delta
FIELD DEVICES WEBINARS
STARTING WEDNESDAY FEB 13, 2019
 8:00 AM - 9:00 AM PST | 11:00 AM - 12:00 AM EST

Delta
ANNOUNCING ONLINE WEBINAR
(ACI) AUTOMATION COMPONENTS INC. SOLUTIONS FOR CRITICAL APPLICATIONS
PRESENTED BY ACI'S NATIONAL SALES ENGINEER BRANT KASBOHM
MAY 6TH, 8AM - 9AM PST



Delta
INTERNAL SALES WEBINAR
Light Commercial Business Opportunities

Delta Controls Announcing Field Devices Online Webinar
BIPOLAR IONIZATION IONIZATION BARS
 Presenter: Loni Kalyan, National Sales Manager
 HVAC Manufacturing & Technology
FEB 17TH 8AM-9:30 AM PST



Delta
INTERNAL SALES WEBINAR
Light Commercial Business Opportunities



EQUIP Studio





Let's connect!

Products and Support

equip@deltacontrols.com

Pricing and Logistics

equipsales@deltacontrols.com

EQUIP Website and Studio

www.deltacontrols.com/products/equip/