

Welcome to the Delta Controls Inc. family.

Together, let's make the world a slightly better place than it was yesterday. This phrase may be seen as a cliché by some, but we don't care. It's what we do and why we do it.

We have come thru 2020, and we are all now navigating the transition year that is 2021. Each region of the world faces its own timescales and dynamics during this re-emergence into a more familiar world. With change comes opportunity. We aim to be the one positive constant in your life as you embrace each opportunity that comes along. Opportunity is right here, right now, for all of you. Delta Partners have been quick to react to these changing times identifying new markets that have emerged or existing markets that are now growing.

I am proud to say, during all of the recent turmoil, we haven't missed a beat. At Delta Controls, we have continued to deliver 100% of the product ordered and supported our family in the same way we always have. We have never had this many feet on the ground supporting our Partners and developing business, along with a strong, innovative and cohesive management team, with a couple of new fresh faces, back in Vancouver.

A few years ago, I was told by an end-user of a Delta Controls system that we at Delta Controls Inc. are Global and Approachable. We have grown and spread across 80+ countries over the years yet remained approachable to all we connect with. We have never been and will never become a faceless supplier. As part of the Delta Controls team, you will forge strong relationships with our staff. You will be involved in our product development process should you wish, and you will feel connected to the Delta Controls organization. You will discover that we are Global and Approachable.

The O3 sensor hub continues to change the way our market thinks. There is not another product on the market that compares with it. We know. We've checked. Our Partners tell me that enteliWEB, our front-end software, continues to be a differentiator. Particularly when it comes to ease of use for end-users. Then there is the opportunity that is brought to us with our new IoT controllers, our new Access Control range, and the Delta Electronics products for buildings such as CCTV, VFDs and lighting fixtures.

We all have goals and objectives. But they can never successfully be achieved without values and culture. We have values that we have held for decades. These values are vital to enable you to achieve your goals and, allowing us to go home at the end of each day satisfied we have made the world a slightly better place than it was yesterday.

Welcome to the family.



John Nicholls  
President, Delta Controls



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