

ALL CUSTOMER ACCOUNTS

SYSTEM

PARTNERS

CORPORATE

ACCOUNTS

0EM

& DISTRIBUTION

CUSTOMER CARE

THE TEAM

ORDERS ADMINISTRATION / EQUIP

CUSTOMER SERVICE LEAD
NICCI BLY FREUND *

CUSTOMER SERVICE REPRESENTATIVE NICOLE ECCLES

CUSTOMER SERVICE REPRESENTATIVE / EQUIP

TRICIA LAWRENCE

CUSTOMER SERVICE REPRESENTATIVE / EQUIP

CHLOE WESTWATER **

CUSTOMER SERVICE REPRESENTATIVE / EQUIP

EUGENIE BEGG

ALL CUSTOMERS & PRODUCTS

* OWNS SERVICE LEVEL AGREEMENT

** VENDOR COORDINATION

RMA & LICENSING

ADMINISTRATOR SAMANTHA WRIGHT

RMA PROCESSING
PRODUCT LICENSING / RENEWALS





COMMERCIAL SALES ADMIN / COORDINATION

COMMERCIAL LEAD DEBORAH KUCEY

CONTRACTS / CRM / REPORTS / PRICING COMMERCIAL QUERIES COMMERCIAL ONBOARDING SALES TEAM "QUARTERBACK"



TECHNICAL SALES SUPPORT

PARTNER CHANNEL

LEAD SALES ENGINEER
JOE WILLIAMSON

SALES ENGINEER
SHIRLEY XIANG





OEM & DISTRIBUTION

SALES ENGINEER HELEN WU



CORPORATE ACCOUNTS

LEAD SALES ENGINEER CHRISTIAN VANOVER



PROPOSALS & QUOTATIONS TECHNICAL QUERIES SPECIFICATION REVIEWS TECHNICAL ONBOARDING