

DELTA CONTROLS FOLLOW UP

enteliWEB – Alarm Management

- [Overview](#) – Catalog Sheet
- [Alarm and Alert Concepts](#) – Documentation on comprehensive alarm filter management
- [Alarm Visualization](#) – Examples of Custom Graphics using APIs

enteliWEB – Large North American Campus Implementations

- **The Ohio State University** – Ranked among the best public universities in the United States. One of Delta Controls longest standing customers (25 years) with a 200 building dedicated BAS network, 200,000 I/Os, over 150 enteliWEB users and 20+ different vendors integrated into the enteliWEB platform.
- **Brooke Army Medical Center (BAMC)** – The largest and most robust military healthcare organization within the Department of Defense (DOD), 2 million sq ft, hundreds of patient, examination and operating rooms, custom interface to manage alarms, critical alarms used to dispatch based on room conditions.
- **University of Montreal Hospital Center (CHUM)** – The largest healthcare construction project in North America, over 3 million square feet, 772 patient rooms, 415 examination rooms and 39 operating theatres. CHUM has launched an initiative to achieve 40% greater energy efficiency to surpass LEED Silver certification, using enteliWEB.

Supply Chain and Scalability

- Delta Controls is investing to maintain double digit growth rates, which includes investments in a new Headquarter facility in Vancouver, capital investments in manufacturing equipment and talent acquisitions. These investments enable us to scale to fulfill the requirements of Google today and in the future.
- Delta Electronics, parent company of Delta Controls provides global manufacturing and supply chain management as well as local support in the Bay Area.
- Creating unique Google SKUs for existing Delta Controls equipment is available and will be part of the onboarding process.
- Spare part stock options include finished goods at Delta Controls HQ, local Partner facility or bonded stock to have at Google locations.

Additional Resources

The following YouTube videos further address Delta Controls approach to R&D and emerging technologies.

- Many of the specifics discussed during our call were presented during the Delta Controls 2020 Virtual Conference. The following link is Greg Jaman's' presentation which may be of interest: [Changing Integration in Building Automation](#)
- The details of our new manufacturing machines are outlined in the following video: [Delta Controls Improves Production](#)